(19) World Intellectual Property Organization International Bureau





(43) International Publication Date 25 May 2001 (25.05.2001)

(10) International Publication Number

(51) International Patent Classification7:	G06F	17/6
--	------	------

PCT

English

- (21) International Application Number: PCT/KR00/01216
- (22) International Filing Date: 27 October 2000 (27.10.2000)
- (25) Filing Language:
- (26) Publication Language: English
- (30) Priority Data:
 - 1999/51524 19 November 1999 (19.11.1999) KR
- (71) Applicant (for all designated States except US): LINK PLUS, INC. [KR/KR]; 7th Floor Dongyang Bldg., 591 Shinsa-dong, Gangnam-gu, Seoul 135-120 (KR).
- (71) Applicant and
- (72) Inventor: YOO, Chin-Woo [KR/KR]; 16-1001 Wooseong Apt., 1331 Seocho-dong, Seocho-gu, Seoul 137-773 (KR).
- (74) Agent: LEE, Young-Pil; The Cheonghwg Building, 1571-18 Seocho-dong, Seocho-gu, Seoul 137-874 (KR).

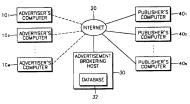
- (81) Designated States (national): AE, AG, AL, AM, AT, AU, AZ, BA, BB, BG, BR, BY, BZ, CA, CH, CN, CR, CU, CZ, DE, DK, DM, DZ, EE, ES, FI, GB, GD, GE, CH, GM, HR, HU, ID, IL, IN, IS, JP, KE, KG, KP, KZ, LC, LK, LR, LS, LT, LU, LV, MA, MD, MG, MK, MN, MW, MX, MZ, NO, NZ, PL, PT, RO, RU, SD, SE, SG, SI, SK, SL, TI, TM, TR, TT, TZ, UA, UG, US, LY, NY, UZ, AZ, NY, UZ
- (84) Designated States (regional): ARIPO patent (GH, GM, KE, LS, MW, MZ, SD, SL, SZ, TZ, UG, ZW), Eurasian patent (AM, AZ, BY, KG, KZ, MD, RU, TJ, TM), European patent (AT, BE, CH, CY, DE, DK, ES, FI, FR, GB, GR, EE, LU, MC, NL, PT, SE), OAPI patent (BF, BJ, CF, CG, CL, CM, GA, GN, GW, ML, MR, NE, SN, TD, TG).

Published:

With international search report.

For two-letter codes and other abbreviations, refer to the "Guidance Notes on Codes and Abbreviations" appearing at the beginning of each regular issue of the PCT Gazette.

(54) Title: METHOD FOR BROKERING INTERNET ADVERTISEMENTS ON THE INTERNET AND HOST THEREFOR



A Debrace: An internet advertisement brokering host for brokering a plurality of internet advertisements between an advertisement of a world wild an white operator is the internet is provided. The host includes a database for storing each internet advertisement and continued an advertisement advertisement and can on the effectiveness of an internet advertisement. The host provides a web page for publishing internet advertisement, and data on the effectiveness of an internet advertisement and continued and advertisement guide information so that an advertise is allowed to load his or her advertisements and a website operator is allowed to take any internet advertisements on its or her website. A website operator or a publisher can receive an advertisement income with respect to do an on the effectiveness of all internet advertisements which have been displayed on his or her website irrespective of advertisers. Also, a dyublisher can pay charges for advertising services irrespective of publishers taking and loading advertisements onto their website. A publisher who has a small number of visitors is allowed to load an advertisement or advertisements without receiving the approval of an advertiser, as a result, small-scale advertisement is encouraged. In addition, since an advertisement is decided in an advertisement trokering box, a number of advertisers and publishers can engage in advertising activity at their can be calculated in

METHOD FOR BROKERING INTERNET ADVERTISEMENTS ON THE INTERNET AND HOST THEREFOR

Technical Field

The present invention relates to advertising on the internet, and more particularly, to a method for brokering internet advertisements over the internet and a host therefor.

Background Art

Although the internet advertising market is rapidly growing, there is no efficient advertisement brokering system between an advertiser who pays advertising fees to have his or her advertisement displayed on a publisher's site and a publisher who is a website operator or master and allows advertisements to be displayed on his or her website for a price.

At present, most internet advertisements are brokered through advertisement brokers between advertisers and publishers. Consequently, most advertisements do not have a high brokering success rate. There are not enough advertisement brokers to broker between several million websites and a number of advertisers who wish to advertise their products and/or services. Also, if a small-scale website operator runs a website of which the expected revenue from advertisements is U.S. \$100.00 or so monthly, it is apparent that neither brokers nor advertisers would be interested in advertising on that website.

Meanwhile, most current websites are small-scale websites. Thus, if small-scale website operators are provided with an opportunity to induce advertising, this will help both small-scale internet website operators and small-scale advertisers to develop their businesses.

Disclosure of the Invention

Therefore, it is an object of the present invention to provide a method for brokering internet advertisements over the internet.

It is another object of the present invention to provide a host for brokering internet advertisements over the internet.

To accomplish the above objects of the present invention, there is provided a method for brokering at least one internet advertisement between at least one advertiser and at least one website operator, the internet advertisement brokering method comprising the steps of: (a) providing an advertisement brokering host for allowing the advertiser or a host operator to publish at least one internet advertisement therein and allowing a website operator to take any internet advertisement onto his or her website; (b) a website operator publishing at least one internet advertisement his or her website at his or her own will; and (c) storing data on the effectiveness of an internet advertisement which results from selection of the internet advertisement published on the website of the website operator.

Preferably, step (a) provides an advertisement brokering host which presents at least one internet advertisement together with advertisement quide information corresponding to the internet advertisement.

Preferably, step (b) supplies the selected advertisement to said website operator's internet browser in code fashion, if said website operator selects at least one of the advertisements displayed in said advertisement brokering host.

Preferably, the step (c) stores an ID of a user viewing an internet advertisement in a cookie fashion in a database in order to determine if the same banner advertisement or a banner advertisement in the same site is clicked more than a predetermined number of times by the same user, to therefore prevent payment of an advertisement fee accumulated due to illegal repetitive clicking of the internet advertisement.

There is also provided an internet advertisement brokering host for brokering at least one internet advertisement between at least one advertiser and at least one website operator, the internet advertisement brokering host comprising: a database for storing each internet

advertisement, website operator identifiers corresponding to each internet advertisement, and data on the effectiveness of each internet advertisement, wherein the advertisement brokering host provides a web page for publishing at least one internet advertisement and allowing a website operator to take any internet advertisement onto his or her website, and stores data on the effectiveness of an internet advertisement obtained from selection of the internet advertisement published on the website of the website operator in the database.

Preferably, in the case of a plurality of internet advertisements, each internet advertisement, and data on the effectiveness of each internet advertisement is identified using a website operator identifier and an internet advertisement number.

Preferably, the advertisement brokering host is provided in a manner so that each internet advertisement together with a corresponding website operator identifier and a corresponding advertisement number can be taken

Preferably, the operator's identifier, that is, the publisher's identifier is designated by the advertisement brokering host. Also, the publisher's domain address or IP address may be used as the operator's identifier.

Preferably, the advertisement brokering host provides a web page presenting at least one internet advertisement together with corresponding advertisement guide information.

20

25

30

Preferably, the advertisement brokering host can search through advertisement guide information via at least one web page.

Preferably, the data on the effectiveness of an internet advertisement is stored in the advertisement brokering host.

Preferably, the selected advertisement is supplied to said website operator's internet browser in code fashion, if said website operator selects at least one of the advertisements displayed in said advertisement brokering host.

Preferably, the internet advertisement brokering host of claim 18,

wherein said code is the hyper text markup language (HTML) code.

Preferably, an ID of a user viewing an internet advertisement is stored in a cookie fashion in a database, and if the same banner advertisement is clicked and exposed more than a predetermined number of times by the same user, no advertisement fee is paid corresponding to the multiple selections.

Brief Description of the Drawings

10

20

FIG. 1 is a block diagram schematically showing an internet-based advertisement brokering system; and

FIG. 2 shows a web page screen which the brokering host of FIG. 1 provides for website operators in order that they may see advertisements and/or take one or more advertisements onto their websites.

Best mode for carrying out the Invention

A preferred embodiment of the present invention will be described below with reference to the accompanying drawings.

For clarity of description, it is assumed that website operators and publishers are people who load advertisements onto their websites using an advertisement brokering host provided in the present invention. Thus, for simplicity the website operator and the publisher are both referred to as the publisher.

FIG. 1 is a block diagram schematically showing an internet-based advertisement brokering system. In FIG. 1, reference numerals 10,~10_M denote advertisers' computers, 20 denotes the internet communications network, 30 denotes an advertisement brokering host, 32 denotes a database constructed in the advertisement brokering host, and 40,~40_M denote publishers' computers.

The advertisement brokering host 30 brokers internet advertisements between the advertisers' computers 10₁~10_M and the publishers' computers 40₄~40_M. The advertisement brokering host 30 allows an advertiser to load

one or more advertisements onto a web page of the host 30 via the internet 20. A publisher downloads an advertisement loaded on the website or web page of the host 30 via the internet 20 and publishes the same on his or her website for advertising. The advertisement brokering host 30 can receive one or more advertisements from advertisers via other communications units. In other words, to transfer internet advertisement related information between the advertisement brokering host 30 and the publishers' computers 40,~40, via the internet is essential in enabling the host 30 according to the present invention to broker internet advertisements between the advertisers' computer 10,~10, and the publishers' computers 40,~40,...

In this embodiment, the database 32 in the advertisement brokering host 32 includes tables (or sub-databases) for storing information related to an advertisement brokering service, that is, advertiser related information, publisher related information, advertisement related information, and information related to the effectiveness of an advertisement. The advertiser related information may include the advertiser's company, name, contact point, e-mail address, identifier, and information for paying advertisement fees. The advertiser related information further includes advertisement total cost information. The 20 publisher related information may include the publisher's company, name. contact point and e-mail address, identifier, bank account number and information for charging advertisement fees. The advertisement fee may be separately calculated in some cases. The advertisement related information includes the advertisement itself or a uniform resource locator 25 (URL) of the advertisement, a target URL of the advertisement, advertisement guide information, advertisement number, and the advertiser's identifier. Here, the advertisement target URL is related to a corresponding advertisement on an internet website such as an electronic shopping mall run by the advertiser. The advertisement effect related 30 information includes advertisement number, publisher's identifier and the number of times the advertisement has been clicked and/or exposed. The

advertisement can be video, audio, or text which includes an image banner, alone or in combination. The advertisement guide information includes advertisement conditions such as the price of placing an advertisement, advertising duration and advertising region, and class and description of 5 the advertisement, and ALT (Alternative Text). The ALT is an attribute of an IMG (IMAGE) tag which is used for inserting an image into a HTML (HyperText Markup Language) document, for designating text to be shown in place of an image. The number of times an advertisement has been clicked on and exposed is measured for calculating advertising fees. This measurement can include the number of times an advertisement has been clicked on using a mouse. The advertiser's identifier and advertisement number are designated automatically or by a host operator in the advertisement brokering host 30. The publisher's identifier is designated by the advertisement brokering host 30. Otherwise, a domain address or 15 IP address of a publisher, including a next-generation IP address called IPng or IPv6 can be used as a publisher's identifier.

The advertisement brokering host 30 provides an interface (not shown) for advertisers. The interface allows advertisers to load an advertisement or advertisements onto the advertisement brokering host 30 via the internet, and can be implemented as one or more web pages which are linked with the database 32. In this case, the advertiser related information loaded onto the web page is recorded in a corresponding region of tables or sub-databases constituting the database 32 immediately. Preferably, the advertisement brokering host 30 is implemented so that an advertiser can load a number of advertisements onto the advertisement brokering host 30 at the same time. In this case, it is preferable that the interface is implemented so that an advertiser can load advertising content and advertisement guide information onto the advertisement brokering host 30 all at one time.

The advertisement brokering host 30 provides publishers connected to their own websites with advertisements to be selected by the publishers

30

via web pages. The publisher advertisements include advertisements and advertisement guide information, among advertisement related information. In the case that a publisher selects any one publisher advertisement via an advertisement banner or an advertisement select button, the advertisement brokering host 30 provides a publisher's computer with a HTML code for allowing a publisher to load the advertisement onto his or her web page. The HTML code includes an advertisement number, a publisher's identifier, and a target URL. The HTML code may include texts for an image URL or an image file of the advertisement. The HTML code further includes sentences for ALT. A method for automatically transcribing a HTML code corresponding to a selected advertisement into the form of a file or an email, or a method for guiding a method of taking a HTML code if an advertisement is selected, and thus allowing a publisher to take the HTML code can be used in order to provide the HTML code to the publisher's computer.

The database 32 and the web pages can be designed so that the advertisement brokering host 30 provides all selected advertisements to a publisher via a separate procedure, after a publisher has selected desired advertisements, which allows the publisher to take a number of advertisements at the same time.

In the advertisement brokering host 30, web pages for publishers are constructed according to a directory method, in order to allow a publisher to efficiently gain access to advertisements related to one another. An example of the web page is shown in FIG. 2. A web page screen shown in FIG. 2 shows two publisher advertisements 110 and 120 having advertisements and advertisement guide information. A directory path 101 of AD FIND HOME>CAMPAIGN>GIFT>MEMBER SUBSCRIPTION means that the advertisements of FIG. 2 are campaign advertisements belonging to a class determined by the directory path. A search button 103 allows a publisher to search through the whole directory or directory path 101 as in a directory search engine such as YAHOO. The advertisement brokering

host 30 can provide a search function widely in the description, valid date, or price of an advertisement. ALT contents as well as in the title (not shown), directory. Since realization of the search function provided in the advertisement brokering host 30 is apparent to a person who has ordinary skill in the art, a detailed description thereof will be omitted.

Reference numerals 111 and 121 are advertisement images of publisher advertisements 110 and 120, that is, advertisement banners. Reference numerals 113 and 123 are advertisement guide information. Reference numerals 115 and 125 are advertisement select buttons for selecting corresponding advertisements 110 and 120. In the advertisement guide information shown in FIG. 2, the advertisement fee per visit denotes the advertisement unit price, and the event term denotes the advertising duration. The ALT is text which is shown by a browser when a mouse is put over the advertisement banner 111, in order to show advertising text for a user who gains access to the publisher's computers 40, ~40_м. Each advertisement can have a title and other information although not shown in FIG 2

In the case that a publisher visits the website of the advertisement brokering host 30 using a web browser of his or her computer $40, \sim 40$ _N, the 20 advertisement brokering host 30 provides the publisher advertisements shown in FIG. 2 to the publisher browser. Thus, since the publishers can select a corresponding advertisement after they have reviewed a banner's adaptability as well as advertisement price based on the advertisement guide information, they can be free from unilateral advertisement allocation by an agent/advertiser, which can occur frequently at banner exchange sites

25

An example of a HTML code with which the advertisement brokering host 30 provides an advertisement to the browser of the publisher is as follows, in the case that the advertisement banner 111 of the advertisement 30 shown in FIG. 2 has been selected:

HERF=http:adfind.co.kr/click.asp?banner="advertisement"

number"&referee="publisher's identifier">

In the above HTML code, a program, http:adfind.co.kr/show.asp?banner="advertisement number"&referee="publisher's identifier" is to allow a banner image source to be taken to a publisher's computer. The advertisement brokering host 30 records the advertisement selection in the database 32, and then sends an image to the publisher.

Therefore, only if a publisher downloads a HTML code supplied from the advertisement brokering host 30 to his or her computer properly, an internet advertisement can be displayed.

As soon as an advertisement is exposed via the browser of a user who visits a publisher's website containing an internet advertisement, the user's browser computer transfers the advertisement number of the selected advertisement and the publisher's identifier to the advertisement brokering host 30. The advertisement brokering host 30 updates data on the effectiveness of the internet advertisement according to the amount of exposure of the advertisement, in the database 32. If a user who visits the publisher's website selects one of the advertisements through clicking a mouse button on his or her web browser, the advertisement number of the selected advertisement and the publisher's identifier are transferred to the advertisement brokering host 30, and the host 30 connects the user's browser with a target URL of the selected advertisement. The advertisement brokering host 30 which receives the information updates the data on the effectiveness of the internet advertisement corresponding to the advertisement number and the publisher's identifier, transmitted from the publisher's computer, in the database 32. For example, in the case that an advertisement banner of the advertisement having the HTML code of the above-described example is selected or clicked, a "banner" and a "referee",

which are parameters, allow the respective advertisement number and the publisher's identifier to be transmitted to the advertisement brokering host 30, and corresponding data on the effectiveness of the internet advertisement recorded in the database 32 to be updated. Then, the advertisement brokering host 30 updates information corresponding to the updated data on the effectiveness of the internet advertisement and information for the advertisement fee calculation in the database 32. The data on the effectiveness of the internet advertisement is simply a banner exposure count, or results from counting the number of times that the advertisement banner has been selected via a mouse click. In the latter case, since advertisement content can be made of various pages exceeding a single screen, data on the effectiveness of the advertisement can be calculated including the number of the advertisement pages shown together with the number of times the advertisement was selected. Also, the data on the effectiveness of an internet advertisement can be calculated in various forms such as separate contracts or electronic commerce according to the click and the number of pages occurring due to the click. In this case, an advertisement fee can be calculated as a predetermined percentage of a transaction amount. As described above, the advertisement fee has been 20 calculated with respect to the exposure of the advertisement and the number of times the advertisement was selected. However, the advertisement fee can be deposited as a predetermined percentage of a commercial transaction amount. For example, if a transaction is performed in a commercial website via a publisher's website, the advertisement fee 25 can be calculated according to a total transaction amount. Here, it is preferable that the total transaction amount be calculated only on the advertiser's site.

Also the advertisement brokering host 30 can include a system for preventing data on the effectiveness of an internet advertisement from accumulating due to the illegal actions of a user. The system judges whether the advertisement is selected continuously on purpose, to thereby

collect data on the effectiveness of an internet advertisement. For example, the IP address of a computer whose user clicks on a banner advertisement is regularly checked allowing the system to easily determine if the same user has repeatedly selected the same banner advertisement. A preferred embodiment of the present invention stores an ID in a cookie fashion in a database and if the same banner advertisement is clicked and exposed more than a predetermined number of times from the same computer, no advertisement fee is paid corresponding to the multiple selections. However, in the case that a user gains access to the internet using a mobile phone or telephone, the IP address varies every time the user gains access to the internet. To prevent advertisement fee from accumulating due to the same banner advertisement being repeatedly clicked by a user gaining access to the internet from a mobile phone or telephone, an embodiment of the present invention includes a general repetitive click check system for preventing payment of an advertisement fee if a user clicks the same banner advertisement via a certain site. In this embodiment, considering that a user rarely clicks the same banner advertisement more than twice. even through different sites, the advertisement fee is not paid when the same user continuously clicks the same banner advertisement, even 20 through different sites. Accordingly, the advertisement fee calculation database is very simple. Also, since the same person in the same site rarely clicks an advertisement more than a predetermined number of times. in the case that a user does click the advertisement or other advertisements more than the predetermined number of times,, no advertisement fee is paid corresponding to the multiple selections, to thereby prevent improper accumulation of data. In addition, since the number of exposure times and the number of click times are stored together in this embodiment, a number of click times of more than a predetermined ratio with respect to the number of exposure times is regarded as improper clicks so that a corresponding advertisement fee is not paid.

It is preferable that the advertisement brokering host 30 provides

PCT/KR00/01216 WO 01/37158

publisher's advertisement fee information for calculating an advertisement fee with respect to each advertisement, via a web page which can be accessed by advertisers. In this case, advertisers can determine an advertisement unit price or advertising duration while checking an 5 advertisement expenditure. Also, advertisers may reject undesired publishers. Further, it is preferable that the advertisement brokering host 30 provides the advertisement fee information of advertisements for publishers. In this case, the publishers can alter the advertisement to be loaded on their sites according to the advertisement fee, immediately.

The present invention has been described above with reference to advertisers whose advertisements are loaded onto web sites, and who pay an advertising fee in return. However, it is apparent to one of ordinary skill in the art that an agent in place of an advertiser can load an advertisement or advertisements onto an advertisement brokering host and pay charges based on the effectiveness of an internet advertisement, which is also within the scope of the present invention.

Industrial Applicability

10

As described above, in the case of the advertisement brokering host of the present invention, a publisher can receive an advertisement income with respect to the effectiveness of all internet advertisement displayed on his or her website irrespective of advertisers. Also, advertisers can pay charges for advertisement services irrespective of publishers taking and loading advertisements onto their websites. In particular, the present invention allows a publisher who has a small number of visitors to load an 25 advertisement or advertisements without receiving the approval of an advertiser. As a result, the present invention encourages small-scale advertisement. In addition, since an advertisement fee can be calculated by an advertisement brokering host, a number of advertisers and publishers can engage in advertisement activity at their desire.

What is claimed is:

 A method for brokering at least one internet advertisement between at least one advertiser and at least one website operator, the internet advertisement brokering method comprising the steps of:

- (a) providing an advertisement brokering host for allowing the advertiser or a host operator to publish at least one internet advertisement therein and allowing a website operator to take any internet advertisement onto his or her website:
- (b) a website operator publishing at least one internet advertisement on his or her website at his or her own will; and
 - (c) storing data on the effectiveness of an internet advertisement which results from selection of the internet advertisement published on the website of the website operator.
- The internet advertisement brokering method of claim 1, wherein
 each collection of data on the effectiveness of an internet advertisement is correlated to the website posting the advertisement and the advertiser, using a website operator's identifier and an advertisement number.
- The internet advertisement brokering method of claim 2, wherein said website operator's identifier is designated by said advertisement brokering host, or assigned by use of a domain address or IP address of said website operator's identifier.
- The internet advertisement brokering method of claim 1, wherein said step (a) provides an advertisement brokering host which presents at least one internet advertisement together with advertisement guide information corresponding to the internet advertisement.
 - The internet advertisement brokering method of claim 2, wherein said step (a) provides an advertisement brokering host which presents at

least one internet advertisement together with advertisement guide information corresponding to the internet advertisement.

- The internet advertisement brokering method of claim 1, wherein the data on the effectiveness of an internet advertisement can be stored in
 the advertisement brokering host or the website operator's computer.
 - The internet advertisement brokering method of claim 2, wherein the data on the effectiveness of an internet advertisement is stored in the advertisement brokering host.
- 8. The internet advertisement brokering method of claim 1, wherein
 said step (b) supplies the selected advertisement to a browser of said
 website operator's in code fashion, if said website operator selects at least
 one of the advertisements displayed in said advertisement brokering host.
 - The internet advertisement brokering method of claim 8, wherein said code is the hyper text markup language (HTML) code.
 - 10. The internet advertisement brokering method of claim 1, wherein said step (c) stores an ID of a user viewing an internet advertisement in a cookie fashion in a database in order to determine if the same banner advertisement has been clicked improperly by the same user, and therefore to prevent payment of an advertisement fee due to illegal repetitive clicking of the internet advertisement.

15

- 11. An internet advertisement brokering host for brokering at least one internet advertisement between at least one advertiser and at least one website operator, the internet advertisement brokering host comprising:
- a database for storing each internet advertisement, a website 25 operator identifier corresponding to each internet advertisement, and data

on the effectiveness of an internet advertisement.

wherein the advertisement brokering host provides a web page for publishing at least one internet advertisement and allowing a website operator to take any internet advertisement onto his or her website, and stores data on the effectiveness of an internet advertisement obtained from selection of the internet advertisement published on the website of the website operator in the database.

- 12. The internet advertisement brokering host of claim 11, wherein said advertisement brokering host is provided in a manner such that each internet advertisement can be taken together with a corresponding website operator identifier and a corresponding advertisement number
- 13. The internet advertisement brokering host of claim 12, wherein said website operator's identifier is designated by said advertisement brokering host, or assigned by use of a domain address or IP address of said website operator's identifier.
 - 14. The internet advertisement brokering host of claim 10, wherein said advertisement brokering host provides a web page presenting at least one internet advertisement together with corresponding advertisement guide information.
 - 15. The internet advertisement brokering host of claim 11, wherein said advertisement brokering host provides a web page presenting at least one internet advertisement together with corresponding advertisement quide information.

20

16. The internet advertisement brokering host of claim 11, wherein said advertisement brokering host can search through advertisement guide information via at least one web page.

17. The internet advertisement brokering host of claim 11, wherein the data on the effectiveness of an internet advertisement is stored in the advertisement brokering host.

- 18. The internet advertisement brokering host of claim 11, wherein said selected advertisement is supplied to a browser of said website operator's in code fashion, if said website operator selects at least one of the advertisements displayed in said advertisement brokering host.
 - 19. The internet advertisement brokering host of claim 18, wherein said code is the hyper text markup language (HTML) code.
 - 20. The internet advertisement brokering host of claim 11, wherein an ID of a user viewing an internet advertisement is stored in a cookie fashion in a database, and if the same banner advertisement is clicked and exposed more than a predetermined number of times by the same user, the advertisement fee corresponding to the multiple selections is not paid.

10

FIG. 1

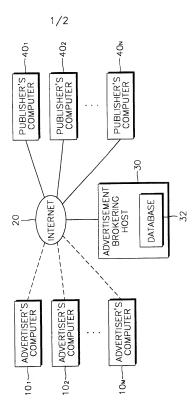
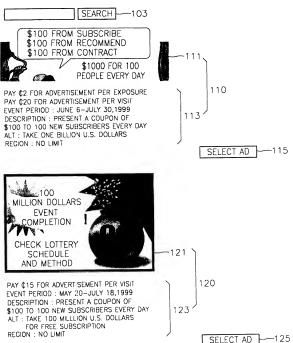


FIG. 2

AD FIND SELECT BANNERS OF AD FIND MATCHING YOUR SITE AND DOWNLOAD THE SAME, THEN ADVETISING ROYALTIES OBTAINED BY MULTIPLYING THE MUMBER OF TIMES OF VIEWING THE ADVERTISEMENT HAS BEEN VIEWED BY THE BANNER UNIT PRICF WILL BE GIVEN TO YOUR SITE

AD FIND HOME>CAMPAIGN>GIFT>MEMBER SUBSCRIPTION -101



(19) 대한민국특허청(KR) (12) 공개특허공보(A)

		특2000-0007010 2000년02월07일
--	--	------------------------------

10-1999-0051524	
1999년 11월 19일	
유진무	
서울특별시강남구압구정동미성마파트2등405호	
유진우	
서울특별시강남구압구정통미성아파트2동405호	
이영필, 권석홈, 미상용	
	1999년 11월 19일 유전우 서울특별시강남구암구정동미성아파트2등405호 유전우 서울특별시강남구암구정동미성아파트2등405호

심사연구 : 있을

(54) 인터넷을 이용하여 인터넷 광고를 중개하기 위한 방법 및그 호스트

ደዋ

요청하거나 게재할 수 있다.

OH.

£1

SININ

도면의 간단한 설명

도 1은 본 발명에 따른, 인터넷 통신을 통한 광고 중개 시스템을 설명하기 위한 개념도,

도 2는 도 1의 중개호스트에서 웹사이트운영자들을 위해 제공하는 웹페이지를 보여주는 도면.

<도면의 주요부분에 대한 부호의 설명>

10,~10, : 광고주컴퓨터

20 : 인터넷

30 : 애드피인도호스트

32 : 데이터베이스

40.~40. : 출판인컴퓨터

발명의 상세관 설명

壁图의 목적

监督이 속하는 기술분야 및 그 분야의 종폐기술

본 발명은 인터넷을 이용한 광고 중개에 관한 것으로, 특히 인터넷을 이용하며 인터넷 광고를 중개하기 위 한 방법 및 그 호스토에 관한 것이다.

인터넷 광고 시장이 무르익이 가는 요즈용에도, 광고주(advertiser) 즉, 자사의 광고물을 충간인의 서이트 에 출린 대기로 공간을 지통하는 지만, 충란인(publisher) 즉, 원지민 문중기로서 자신의 서이트에 광고 등 유지하고 메가로 공간을 수수하는 자 사이의 중재시스템의 대비로 인터넷광고의 중개사 원활하지 않는

산태미다.

현재 인터넷광교의 증개는 것의 모두가 사람의 손을 가쳐서 광고주와 홍확인의 가례를 성사시키기 때문에 광고증계의 성사 건수가 한성되어 있다. 수확만의 사이트ョ과 가기에 광고를 하고 싶은 수많은 공과주를 되어 주기에는 증개자들의 수가 마다리 때마다 분야한 수에 있다. 그라고, 이번 사람이 중국과 형사들을 을 운영하는데 한 달의 예상 광고수없이 모두 함쳐서, 예술 불대기만원이라면 어느 중개자/광고주도 거듭 떠보지 않은 것이 자랑하다.

발명이 이루고자 하는 기술적 결제

그런 소규모 웹사이트기 대부분인 것이 현실이지만, 이런 소규모의 웹사이트들을 운영하는 웹사이트운영자 들(또는 출판인들)에게도 광고의 기회를 좀 수 있다면 인터넷 발전에도 도움이 될 것이다. [D라서, 본 발명의 목적은 인터넷을 이용하여 인터넷 광고를 중개하기 위한 방법을 제공합에 있다. 보 발명의 다른 목적은 인터넷을 이용하여 인터넷 광고를 증개하는 호스트를 제공할에 있다.

발명의 구성 및 곡용

전술한 본 발명의 목적을 달성하기 위한, 본 발명에 의한 적어도 하나의 광고주 및 적어도 하나의 웹사이 토유경자가에 적어도 하나의 인터넷광고물을 증개하기 위한 방법은,

(a) 적어도 하나의 인터넷광고물을 개시하며, 웹사이트운영자가 자신의 웹사이트로 인터넷광고물을 가져갈 수 있는 광고중개 호스트를 제공하는 단계;

(b) 웨사이트유영자가 자신의 웹사이트에 적어도 하나의 인터넷광고물을 게재하는 단계; 및

(c) 웹사이트운영자의 웹사이트에서 개재되는 인터넷광고총이 선택됨에 의해 생성되는 광고성과를 저장하는 단계를 포함한다.

광고성과는 광고중개 호스트 또는 웹사이트 운영자의 컴퓨터에 저장할 수 있다. 바람작하게는 광고성과는 광고중개 호스트에 저장된다.

본 발명의 다른 목적을 달성하기 위한, 적어도 하나의 광고주 및 적어도 하나의 웹사이트운영자간에 적어도 다니의 인터넷광고물을 중해하기 위한 광고중에 호스트는, 각각의 인터넷광고물과 그에 대응하는 웹사 이트운영자식법과 및 광고생과를 저정하기 위한 데이터베이스를 포함하고,

상기 광고증개 호스트는, 행시이트운영자가 자신의 웹사이트로 인터넷광고를을 가져갈 수 있는 적어도 하 나의 웹페이지를 제공하고, 웹사이트운영자가 자신의 웹사이트에서 개체되는 인터넷광고통이 선택될에 의해 생성 되는 광고성과을 상기 데이터메이스에 제상하는 왕고통계 중소년

복수개의 인터넷광고물들의 경우, 각각의 인터넷광고를 및 대응하는 광고성과는 웹사이트운영자식별자 및 광고물번호에 의해 식별되는 것이 바람직하다.

또한, 광고중개 호스트는 각각의 인터넷광고물을 대용하는 웹사이트운영자식별자 및 광고물번호와 함께 가 저갈 수 있는 형태로 제공하는 것이 바람직하다.

바람직하게는, 전술한 출판인식별자는 황고중개 호스트에서 지정되거나, 또는 출판인의 도메인주소 또는 1P주소들 그대로 이용할 수도 있다.

미하 첨부된 도면들을 참조하며 본 발명을 구현한 바람직한 실시에풀을 상세히 설명한다.

본 방명을 설명함에 있어서, 개개의 웹사이트운영자 및 전속의 출판인 양자는 본 발명에 의해 제공되는 광 고증개 호스트의 관화에서 보면 자신의 힘사이트에서 참고를 개제하는 자물이다. 따라서, 간편합을 위해, 이하의 설명에서는 힘사이트운영자 및 출판인 양자를 대표하며 출판인이는 용어를 사용하여 설명한다.

도 1은 본 발명에 따른 인터넷 통신을 이용한 광고 증개 시스템을 설명하기 위한 도면이다. 도 1에서, 참 조번호 10,~10,은 광고주의 컴퓨터를이다. 20은 인터넷, 30은 광고증개 호스트, 32는 광고증개 호스트 배 에 구축된 데이터베이스, 그리고 40~40은 출판인의 컴퓨터들이다.

광고중개 호스트(30)는 광고주컴퓨터(10,, 10,, ..., 10,) 및 출판인컴퓨터 (40,, 40,, ..., 40,)간에 인터 (40), 42 - (40), 64 - (40), 43 - (41), 43 - (41), 43 - (41), 44 - (41), 45 -는 것은, 본 발명에 따른 호스트(30)가 광고주컴퓨터(10,, 10,, ..., 또는 10,)와 출판인컴퓨터 (40,, 40, ..., 또는 40,,)간에 인터넷광고를 중개할 수 있게 하는 필요조건이다.

자 등을 포함할 것이다. 여기서 광고물의 타겠데요은 광고주가 운영하는 인터넷쇼핑몰 등을 위한 의사이트 에서의 하당 강교들에 관한한 테니다. 광고성교에 관한 정보는 광고물번호, 송라인설까지는 광고물회수 등의 정보를 포함할 것이다. 광고물은 이미지배네 tomer이를 포함한 영상, 등록 인식별까지는 광고물회수 두 다로 구성된 것일 수 있다. 광고문대정보는 광고물의 광고다가, 광고무료기간 및 광고지역의 관은 광고 조건을, 광고들의 송류 및 설명, 그리고, 세 등을 포함할 수 있다. 지는 HTM (Hyper lect Marku Carguneg) 문서에 미미지를 실망하기 위한 사용되는 IMS 태그의 속성으로서, 이미지 대신 반이주는 역소를 시장하기 위한 것이다. 강고생과 광고대계산을 위한 광고노출/목문을 인데하는 것으로서, 마우스막 등 시장하기 위한 것이다. 장고생과 광고대계산을 위한 광고물기로는 의미하는 것으로서, 마우스막 사용으로 반이 소스트 영화의 상의 생각 상의 사용으로 반이 소스트 영화에서 가장되기는 나는 골관인식 토래인 경수, 광고용계 호스트(30)에서 자동으로 또는 이 호스트의 문영자가 자정보다. 출관인식 함께인 경우, 광고용계 호스트(30)에서 가장되기는 나, 또는 출판인의 도메인수소 또는 IP주소(IProg 또는 IPA6'라고 하는 차세대 IP주소를 포함)을 그대로 이용할 수 있다.

광고증개 호스트(30)는 광고주름을 위한 인터페이스(미도시)를 제공한다. 이 인터페이스는 인터넷(30)를 통해 참고주가 광고형(또는 광고출통)을 광고증계 호스트(30)에 불의 수 있게 하기 위한 것으로서, 데이터 메이스(20)에 연하는 램리에서(함)로 구현한 수 있다. 이에 불의 문 웹페이지에 플러지는 광고주(돌)에 각 만한 정보는 데이터베이스(32)를 구성하는 데이블립(또는 서브데이터베이스)함의 해당 장막에 포하도 기록 된 것이다. 바람락하기는 광고증계 호스트(30)는 한 광고주가 따라 개의 공고물을 동시에 공고증계 호스트 트(30)에 불월 수 있도록 구면된다. 이 경우, 인터페이스는 광고수가 광고물을 구성하는 광고내용 및 광고 인내정보를 바라에 걸릴 수 있도록 설립되는 것이 바람족하다.

광고중개 호스트(30)는 자신의 형사이트에 연결되는 출작인들에게 광고봉틀을 알려주기 위한 출작인용 광고봉틀을 함께이지들을 통해 제공한다. 출판인용 광고봉은 광고봉에 관련한 정보 중에서 광고로 발견보다 변청보를 포함 2010는, 출판인이 광고에너 또는 광고선역단수를 통해 일의의 출판인을 광고보를 선택하는 경우, 광고중개 호소트(30)는, 출판인이 자신의 현패이지에 광관을 개체 할 수 있도록 하는 비에 교무를 걸판인의 작은에는 하는 생고보면 것을 통해 보고들의 인데기에너(또는 데미지 파일) 및 타켓메유을 포함한다. 비에고드는 시를 위한 문구를 더 포함할 수 있다. 비에고드를 참판인의 경우에 생각하기 위해, 선택된 광고에 대용하는 비에고드를 제공일 없다. 미에당 등을 하자으로 건 승리는 방법, 또는 광고가 선택되면 비에고드를 가져가는 방법을 안내하여 그에 따라 비에고드를 가져갈 수 있게 하는 방법 등을 사용할 수 있다.

왕고증게 호스트(30)는 솔관인이 왕하는 광고물들을 모두 선택한 이후에 별도의 절차를 통해 선택된 모든 광고물들을 솔판인에게 제공하도록 데이터에미스(32) 및 治페이지들을 생계할 수 도 있다. 미리한 생계는, 송판인이 대리 개의 광고물을 보세히 기자될 수 있게 한다.

공급단이 어디 게리 경비콜럼을 전체에 가져될 수 있지 있다. 왕기공에 한스트(30)는, 서로 관련된 광고류들에 출판이야 화목적으로 접근 할 수 있도록 하기 위하여, 출 판인용 헬페이지들을 디렉토리병병에 따라 구설한다. 이러한 웹페이지의 에가 도 2에 보여졌다. 도 2에 보 어진 함께에지는 광고류 및 광고한내용보통 것는 두 개의 출판인용 광고류를(110, 120)을 보여준다. 디렉 토리공토(101)인 애트교민은들을 이벤트는 3 등록 수 청광인만 군 도 2의 광고분들이 디렉토리 경토에 의해 장해지는 중류(Class)에 속하는 이벤트왕고통물일을 알려졌다. 2 석보수(40)는 마휴 등과 같은 분류검색 연간(directory search engine)에서와 마찬가지로 전체에서의 또는 디렉토리공토(10) 비에서의 검색을 제 공한다. 광고중계 호스트(30)는 디렉트리 내에서 뿐 아니라, 광고분의 설명이나 유효율, 가격 및 시기의 대 용 등에서 광범하다 검색기능을 제공함 수 있다. 광고유제 호스트(301에 의해 제공되는 이러한 검색기능 을 실천하는 것은 이 가술의 당한지에게 당백하므로 그 구체적인 설명을 생각한다.

참조번호 111 및 121은 출작인용 광고물들(110 및 120의 광고미미자를 즉 광고배너들이다. 115 및 128은 광고만내정보이고, 115 및 125는 대충화는 광고를(110 및 120)를 산대하기 위한 광고단대단후이다. 도 20 보여진 광고만대정보에 있어서, '병문당 광고바지로'은 광고단가, '이병을 기간'를 광고부호기전을 되어난다. 시1는 광고배너(11) 위에 미수스가 즐근없을 때 날리우자가 보려주는 역스로서, 골환인컴퓨터(40, 40,.... 또는 40,0에 접속하는 사용자에게 광고를 위한 레스트를 보여주기 위한 것이다.

용판인이 자신의 컴퓨터(40,, 40,, ..., 또는 40,)의 협보라우저를 이용하여 참고용계 호소트(30)의 웹사이트를 방문하는 경우, 갖고용계 호소트(30)는 혜를 들어 도 2에 보여진 것 같은 울편인용 광고를을 출판이었으니라 다른자에 제공한다. 따라서, 출판인들은 광고의 가격 뿐 아니라 베네의 작용성 등을 참고인대중보에 근거하여 검토한 후에 해 광고를 선택할 수 있기 때문에, 베네고환 사이트에서 본히 볼 수 있는 중개인 /원과주의 일반적인 공고일당으로부터 해병될 수 있다.

광고종개 호스트(30)가 도 2에 보여진 광고물(110)의 광고배너(111)가 선택되는 경우 출판인의 보라우저에 공급하는 HTML코드의 에는 다음과 같다.

HTML코드의 여

서 HERF-http://edf ind.co.kr/cfick.esp?twiner="광고물변호" & referee-"출판인설별자" 자녀6 SRC-http://edf ind.co.kr/show.asp?twaner="광고를변호" & referee-"출판인석별자" BURDEN-0 alt="10억울 업이라"·사사

위의 HTML코드에서, http://adfind.co.kr/show.asp?banner~"광고물변호", & referee-"출판인선별자"는 해 너의 미대지 소소를 충판한 컴퓨터로 가져가기 위한 권으로, 광고등까 호소트(30)는 데이터베이스(20)에 광고 선택을 기혹한 후 미대의를 충판인에게 보낸다.

출판인이 자신의 웹사이트에서 인터넷 광고를 하는 상황에서, 출판인의 웹사이트를 방문한 사용자의 브라 유저를 통해 광고물이 노출이 되는 순간, 출판인의 컴퓨터는 연락된 광고물의 광고물번호 및 출판인석법자 등 광고증계 호스트(30)로 전문한다. 공고증치, 호스트(30)는 광고광의 노출에 따른 광고실기를 데이터에 스 (32)에서 정신한다. 충판인의 웹사이트를 방문한 사용자가 자신의 브라우저를 통해 광고물들 중의 하나 또한, 광고증제 호스트(30)는 악의적인 사용자에 의해 부당하게 광고성과가 누적되는 것을 받자하기 위한 시스템을 구비합 수 있다. 이 시스템은 예를 들면 광고물을 연속적으로 선택하는 조작 등을 관점하며, 광 고성과을 산용할 것이다.

광고증개 호스트(90)는 각 광고름에 대한 광고비정산을 위한 정보를 광고주들이 접속할 수 있는 웹페이지 을 통해 제공하는 것이 바람적하다. 이런 경우, 광고주는 광고비 기울을 보면서 추후의 광고단가 또는 광 고 유효성 등을 경점할 수 있다.

전술의 실시에는 광고주에 관련하여 설명되었다. 그러나, 광고주 매신에 광고주를 대리하는 대리인이 본 발명의 광고증계 호스들에 광고등 올리고 광고성과에 대한 대공을 지ଞ하는 경우도 본 발명의 범주에 속함 등 당감시에게 명박하다.

监照型 多事

상송한 바와 같이, 본 발명에 따른 광고증개 호스트에 의하면, 출판인은 광고주에 상관없이 자신의 사이트 로부터 이루마진 모든 광고성질에 대하여 광고수입을 얻을 수 있게 된다. 그리고, 광고주는 자신의 광고물 등 개화한 음판인에 상관없이 광고서비스에 따는 비용을 자불할 수 있지 된다. 특히, 본 발명은 방문적이 작은 음판인이단도 광고전에게 잃었이, 승인을 받음 필요가 없이 광고을 게제할 수 있으므로, 이 점이 소입 모 광고의 항전화에 큰 도움이 될 것이다. 게기가, 광고비의 작가가 본 방명에 따른 광고주와 소스트로 및 원화되기 때문에 수많은 광고주물과 불관인들은 자신이 원하는 대로 광고를 요청하거나 광고를 개제할 수

(57) 광구의 방위

청구항 1

적어도 하나의 광고주 및 적어도 하나의 웹사이트운영자간에 적어도 하나의 인터넷 광고물을 중개하기 위 한 방법에 있어서,

(a) 적대도 하나의 인터넷광고물을 개시하며, 웹사이트운영자가 자신의 웹사이트로 인터넷광고물을 가져갈 수 있는 광고중계 호스트를 제공하는 단계;

(b) 웹사이트운영자가 자신의 웹사이트에 적어도 하나의 인터넷광고물을 게재하는 단계; 및

(c) 웹사이트운영자의 웹사이트에서 게재되는 인터넷광고물이 선택됨에 의해 생성되는 광고성과를 저장하는 단계를 포함하는 인터넷을 미용한 광고중개 방법.

원그하 2

제1항에 있어서, 복수서의 인터넷광고를들에 개별적으로 대응하는 광고성과들의 각각은 웹사이트운영자식 발자 및 광고물번호에 의해 식별되는 인터넷을 이용한 광고증개 방법.

청구항 3

제1항 또는 제2항에 있어서, 단계 (a)는 적어도 하나의 인터넷광고물을 그에 대응하는 광고안내정보와 함 게 개시하는 광고증개 호스트를 제공하는 단계인 인터넷을 이용한 광고증개 방법.

청구항 4

적어도 하나의 광고주 및 적어도 하나의 웹사이트운영자간에 적어도 하나의 인터넷광고물을 중개하기 위한 광고중계 호스트에 있어서,

각각의 인터넷광고물과 그에 대응하는 웹사이트운영자식별자 및 광고성과를 저장하기 위한 데이터베이스를 포함하고,

산기 광고증개 호스트는, 행사이트음업자가 자신의 행사이트로 인터넷광고물을 가져갈 수 있는 점어도 하 나의 웹페이지를 제공하고, 현사이트음업자가 행사이트에서 개최되는 인터봇광고불이 선택되어 막혀 생성 되는 광고성과를 상기 데이터테이스에 개정하는 왕고증가 조소트,

청구항 5

제4할에 있어서, 상기 광고증개 호스트는 강각의 인터넷광고통을 대용하는 웹사이트운영자식열자 및 광고 물번호와 함께 가져갈 수 있는 형태로 제공하는 광고증개 호스트.

청구한 6

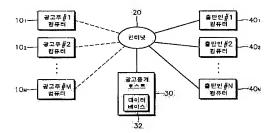
제4한 또는 제5한에 있어서, 상기 광고증가 호스트는 적어도 하나의 인터넷광고물을 그에 대응하는 광고안 내정보와 함께 개시하는 웹페이지를 제공하는 광고증가 호스트

청구항 7

제4항에 있어서, 삼기 광고중개 호스트는 상기 적어도 해나의 웹 페이지를 통해 광고안내정보를 검색할 수 있게 하는 광고증개 호스트

$\mathcal{L}^{\mathcal{U}}$

5B1



5P12

귀하의 사이트와 어울리는 애드파인드의 배너를 글라서 얹어놓으면 AD 귀하의 사이트를 통해 온 횟수에 테니 단기를 굽힌 광고비를 귀하의 FINO 사이트에 드립니다 에드파인드용 > 이벤트 > 정용 > 회원가입 ---101 個年—103 기업이본 10분인] 추천명도 10분인] 낙화되도 10분입 마임 메일 160분**제** 1,000원활용 도랍니다. 노출당 광고비치급 : 20년 행문당 광고비지급 : 200원 이번도 기간: 99년 6월 5일 - 99년 7월 30일 설명: 배열 세 가입지 100왕에게 10인퇴 어지의 상품권 종집 ALT: 10억울 잡이라 광교선택 ----115 지역: 세현없중 英党 추점 잃장 몇 방법을 짜인하시기 바랍니다. 120 반문당 정고비지급: 1,50월 이벤트 기간: 99년 5월 20일 ~ 99년 7월 18일

선명: 매일 새 가입지 100명에게 10만원 머지의 상물권 종명 123

ALT: 무료가입으로 1억밖

अधिका आधिका

광고선택 --- 125